



NEBRASKA  
WESLEYAN  
UNIVERSITY

## Associate Vice President for Development

Nebraska Wesleyan University, located in Lincoln, Nebraska, is a nationally recognized University providing a liberal arts education in an academic community dedicated to intellectual and personal growth within an environment of Christian concern. The University, with an endowment of over \$40 million and an alumni body of over 17,000, is currently seeking an **Associate Vice President for Development** to serve as the chief development officer. The new Associate Vice President, expected to be a team-oriented leader, will manage a staff currently comprised of six individuals that is expected to grow in the areas of annual fund, major gifts, and planned giving. Reporting to the Vice President for External Relations, the new AVP will become part of a team that is currently raising a total of \$3.6 million a year.

### Candidates should:

- Hold a bachelor's degree or higher from an accredited institution
- Have excellent team building and interpersonal communication skills, as well as a high level of energy, initiative, and creativity
- Show a successful track record in the identification, cultivation, and solicitation of major donors
- Oversee a portfolio of leadership gift prospects and coordinate the involvement of the President in fundraising activities
- Have proven skills as a supervisor and mentor to organize, lead, manage, and evaluate staff in a complex environment
- Demonstrate a strong knowledge of campaign planning, annual giving programs, planned giving, corporate and foundation relations, marketing, and budget management
- Possess the ability to work effectively with staff, administrators, governors, faculty, alumni, and corporate executives.

Founded in 1887 by the Nebraska Methodists, the University is ranked by *U.S. News and World Report* as the number one liberal arts institution in the state. Enrolling 2,000 students and employing a staff of 300, Nebraska Wesleyan's curriculum is designed to assist students in gaining and expanding knowledge and skills; in developing their competence in rational thought and communication; in broadening their perspectives on humanity and culture; and in enhancing their spiritual, physical, emotional, and aesthetic resources. The University offers 48 academic majors and 39 minors as well as a Master's in Forensic Science, a Master's in Nursing, and a Master of Arts in Historical Studies. For more information, please visit [www.nebrwesleyan.edu](http://www.nebrwesleyan.edu).

**Environment:** Lincoln, the capital city of Nebraska and one of the Midwest's most livable cities, is a community of 225,000 people. The city offers a small-town ambience with the amenities, attractions and entertainment opportunities of a metropolitan area—including urban parks, golf courses, and recreational trails. Lincoln is home to over 40,000 college students and offers a safe environment, central location, and reasonable cost of living. The city's steady economy, family-friendly neighborhoods, low crime rate, growing diversity, world-class health care facilities, vast educational offerings, and commitment to community all reflect the Midwestern ideal.



For a confidential discussion  
call 800-992-9277.  
[www.rpainc.org](http://www.rpainc.org)

**Application:** Please submit letter of application and resume to RPA Inc. at [nebraskawesleyan@rpainc.org](mailto:nebraskawesleyan@rpainc.org) using Nebraska Wesleyan AVP Search in the subject line. Hard copies may be sent to 2895 South Reach Road, Williamsport, PA 17701. Applications will be accepted until the position is filled. Nebraska Wesleyan University is an Equal Opportunity Employer that values diversity.