



Vice President for Institutional Advancement

Delaware Valley College, Doylestown, PA, one of the best comprehensive colleges in the North, according to *U.S. News & World Report*, offers an outstanding opportunity to become its new **Vice President for Institutional Advancement**. A senior level officer of the College, the Vice President will report directly to newly appointed President, Dr. Joseph Brosnan, who has a strong history of successful fundraising accomplishment. Responsible for supervising a staff of 15 in the areas of development, alumni relations, and public relations, the new Vice President will provide enthusiastic leadership to strengthen the organizational structure and functioning of advancement, link institutional goals with achievable fundraising targets, and continue to pursue and cultivate the full donor potential of the Delaware Valley community to realize its next level of fundraising achievement. The College has recently completed a successful capital campaign and is now in the planning phase for another campaign.

Located in historic Bucks County, one hour north of Philadelphia, Delaware Valley College was founded in 1896 as an institution dedicated to combining classical academics with practical agricultural work experience. Delaware Valley has expanded its academic offerings and experiential learning opportunities far beyond the original focus to encompass the liberal arts as well as basic and applied sciences. The College now offers bachelor's degrees in a broad spectrum of diverse disciplines including Agriculture, Science, Business, Education, and Criminal Justice Administration; pre-professional studies in Medicine, Optometry, and Dentistry; and master's degrees in Educational Leadership and Business Administration. Delaware Valley College serves 1,600 full-time undergraduate students and more than 2,000 students overall on its 500-acre campus, which encompasses classrooms, residential, and research space, as well as working agricultural facilities. True to its founding concept, members of the faculty combine professional experience with teaching qualifications to give students both academic rigor and an appreciation of the realities of professional employment. The College partners with the Pennsylvania Biotechnology Center of Bucks County towards the creation of a world-class biotechnology center. To learn more about Delaware Valley College, please visit their website at www.delval.edu.

Candidates will be dynamic, energetic, and possess a strong commitment to the College's values and unique identity. A high level of personal motivation, integrity, initiative, and creativity is essential. Proven leadership, communication, and external relations skills are crucial to ensure the success of a results-oriented advancement program. Requirements include a bachelor's degree, significant experience in leading an advancement team, and a proven track record of soliciting and closing major gifts. Knowledge of and experience in planned giving, annual giving, and prospect management is desired. A demonstrated ability to supervise and inspire a dedicated staff and to work effectively with administrators, trustees, faculty, alumni, and corporate executives is required.

Doylestown, the county seat of beautiful and prosperous Bucks County, is a charming small town complete with culture, village shopping, exceptional restaurants, and entertainment. Bucks County is known for its more than 50 small towns and villages, natural resources, fertile and productive farms, rural beauty, and a unique blend of residential and business communities. Ideally located in the southeastern corner of Pennsylvania, Bucks County is situated within the bustling New York-Washington corridor, bounded by the Delaware River and Trenton, NJ to the east, and Philadelphia to the southeast.



For a confidential discussion
call 800-992-9277
www.rpainc.org

Application: Please submit letter of application and C.V. or resume electronically to delval@rpainc.org using Delaware Valley VPIA Search in the subject line. First round interview candidate selection will be on February 25, 2008. Applications will be accepted until the position is filled. Delaware Valley College is an equal opportunity employer.